

Search for a Spanish Partner for a Bilateral R&D Project

Organization	
Date of Request:	June 21, 2023
Company name:	NoI Medical Equipment Trading - Qatar
Contact person and title/designation:	Dr. Yasar Saleh – Qatar Country Manager – Wardan Zaitawi (NoI Dubai MD)
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SECTION 1: Entity launching the partner search.

(Please give brief / to the point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)

Sector	Smart HICT Solutions [Healthcare Communication & Information Solutions
Entity mission or core functions	NOI utilizes cutting edge advances in technology to excel patient-staff smart communication to improve staff efficiency, leading to quality patient care.
Date of establishment	NoI Qatar newly established (YR2023). Parent Company (YR 2005).
Ownership (if public and traded, add stock exchange and ticker symbol)	Privately-owned.
Total number of employees	<ul style="list-style-type: none"> - Qatar newly established entity (3 employees). - Parent company (90 employees)
Number of employees in R&D	- (10 employees)
Key products sold or services provided.	<ul style="list-style-type: none"> - Smart Nurse Call System (NCS), - HIMS/EMR, EMR/ERP - Asset Tracking & Management System IoT

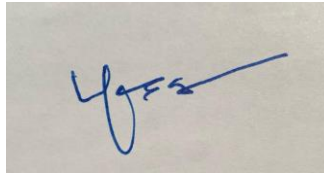
	<ul style="list-style-type: none"> - Patient Infotainment - Smart Monitoring & Compliance Systems
Entity core technical competences	Smart Healthcare solutions installed in more than 800 Healthcare facilities which have served over 45 million patients over the span of last two decades.
Key R&D programs and activities	All types of smart NCS, EMR/HIS, patient infotainment solutions are products of R&D
Examples of accomplishments	<p>Qatar:</p> <ul style="list-style-type: none"> a. The View Hospital Doha b. Korean Medical Center, Lusail Doha <p>UAE:</p> <ul style="list-style-type: none"> a. Neuro Spinal Hospital, Al Barsha Dubai b. Kanad Hospital Al Ain c. Elemental Day Surgery Center Abu Dhabi d. Doris Duan Autism Center, Healthcare City Dubai e. Sharjah City for Humanitarian Services, Khorfakkan <p>Saudi Arabia:</p> <ul style="list-style-type: none"> a. All Dr Sulaiman Al Habib Hospitals in exclusive partnership with Cloud Solutions KSA b. New Al Andalusia Hospital Jeddah c. Almana Hospital Group – Al Aziziyah Hospital, Dammam d. Military Hospital – Jubail KSA e. Hussein Al-Ali Medical Group – Al Hofuf f. Al Ansari Speciality Hospital Yanbu g. Turaif General Hospital h. Rafha General Hospital
Company strategic orientation	To be market leader in HICT innovative solutions with implementation in several domains of Healthcare and Social Services settings.

SECTION 2: Spanish Company Profile

(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below)

Profile of ideal technology partner	<ul style="list-style-type: none"> - RTLS Wearables & IoMT, or - Vision-impaired technology, or - AI-oriented solutions
Core technological competencies and expertise	<ul style="list-style-type: none"> - 100% Digital, IP Based architecture - HD Voice over IP (VoIP) - BLE beacons for Real Time Location Services (RTLS) and asset management
Other essential qualifications (e.g.: ownership, track records etc.)	<ul style="list-style-type: none"> - To be discussed later.
If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details.	<p>For example: For vision-impaired technology companies:</p> <p>NaviLens www.navilens.com Laura/Javier: 0034 968 277 415</p>
If you are interested in collaboration: please specify details and other important information you want to share with a potential company.	<p>Our proposal is to modulate NoI smart HICT solutions to help kids with special needs (disabilities) and their caregivers in their classrooms and entertainment environment. Furthermore, to collaborate with a company that can pair/combine its technology to formulate an innovative solution to people with disabilities (Special needs+ Blind)</p>
Interested areas of collaboration	<p>By priority:</p> <ul style="list-style-type: none"> - RTLS wearables IoMT of things - Vision-impaired technologies - AI-oriented solutions for kids - Companies offering technologies to support elderly people.
Specific R&D contribution you are seeking/offering.	<ul style="list-style-type: none"> - To be delineated and planned in collaboration with potential partner company.

Dr. Yasar Saleh



Signature

Name: Dr. Yasar Saleh

Date: June 21st, 2023