

**Search for a Spanish Partner for a  
Bilateral R&D Project (this document will be shared with potential Spanish  
companies)**

| <b>Organization</b>                               |                                                                            |
|---------------------------------------------------|----------------------------------------------------------------------------|
| <b>Date of Request:</b>                           | 03/11/2021                                                                 |
| <b>Company name:</b>                              | DEWA                                                                       |
| <b>Contact person and title/<br/>designation:</b> | Dr. Fouad Lamghari Ridouane<br>R&D Lab manager                             |
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| <b>Website:</b>                                   | <a href="http://www.dewa.gov.ae">www.dewa.gov.ae</a>                       |

**SECTION 1: Your Company Profile**

*(Please give brief / to the point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)*

|                                                                        |                                                                                                                                                                    |
|------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Business Sector                                                        | Utility, Electrical and Water                                                                                                                                      |
| Company mission or core functions                                      | To establish, manage, operate and maintain electricity generation and water desalination plant and power and water transmission and distribution networks in Dubai |
| Date of establishment                                                  | 1992                                                                                                                                                               |
| Ownership (if public and traded, add stock exchange and ticker symbol) | Public                                                                                                                                                             |
| Total number of employees                                              | + 11,000                                                                                                                                                           |
| Number of employees in R&D                                             | + 100                                                                                                                                                              |
| Key products sold or services provided                                 | Electricity and water supply                                                                                                                                       |
| Company core technical competences                                     | Utility, Solar, renewable energy                                                                                                                                   |
| Key R&D programs and activities                                        | Solar, Smart Grid, 4IR, Solar forecasting, Drones, batteries, 3D, nano-satellites                                                                                  |
| Examples of accomplishments                                            | MBR Solar park, Shams Dubai initiative, Green hydrogen production, Space program,                                                                                  |
| Company strategic orientation                                          | UAE green strategy 2050                                                                                                                                            |

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## SECTION 2: Partner of Interest

*(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below)*

|                                                                                                                                           |                                                                                                                                                                |
|-------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Profile of ideal technology partner                                                                                                       | Dynamic companies with proven track in innovation and research, also startup with promising potential could be qualified for the partnership.                  |
| Core technological competencies and expertise                                                                                             | Utility, Solar, renewable energy, Energy efficiency                                                                                                            |
| Other essential qualifications (e.g.: ownership, track records etc.)                                                                      | Proven expertise and innovative technical background, added value to desert areas and special interest in GCC market                                           |
| If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details                  |                                                                                                                                                                |
| If you are interested in collaboration: please specify details and other important information you want to share with a potential company | The company should be able to share the IP right developed jointly within the R&D Project with Dewa.                                                           |
| Interested areas of collaboration                                                                                                         | Solar, Smart Grid, 4IR, Solar forecasting, Drones, batteries, 3D, nano-satellites and Hydrogen.                                                                |
| Specific R&D contribution you are seeking/offering                                                                                        | Offering: Possibility to adapt innovations to GCC market as well as strong R&D capabilities<br>Seeking : Great expertise and Knowledge in the targeted fields. |

Dr. Fouad Lamghari Ridouane

**Signature**

**Name:**

**Date:**

