

## **Qatar-Spain Innovation Program (QASIP) Partner Search**

## A. Qatar-based company seeking Spanish company partner

If you are a Qatar-based company seeking a suitable partner in Spain to participate in the QASIP program, please provide the information about your request below. QRDI will connect with Spain's Centre for Development in Technology and Innovation (CDTI) to search for suitable companies that could be potential partners and introduce them to you. Please connect with these companies to explore working together. Once you have identified a suitable partner, you will be able to apply for the QASIP grant.

Company Information	
Company name	Enbat Holdings
Date of Request	29 <sup>th</sup> May 2024
Company Website	https://www.enbatholdings.com/
Contact person and designation	Ghanim Alsulaiti, CEO
E-mail	ghanim@enbatholdings.com
Phone number	
Mobile number	+974-77767788

Company Profile	
Business Sector	Vegan Leather/Plant Based
Nature of Business (100 words)	We specialize in creating high-quality, sustainable, and cruelty-free leather alternatives. Our innovative products are crafted from plant based eco-friendly materials, offering luxurious textures and durability without harming animals.  Committed to environmental responsibility and ethical practices, we provide stylish and sustainable fashion, accessories, and upholstery solutions.
Date of establishment	2016
Total number of employees	150



Number of employees in R&D	4
Technical competencies and expertise	Enbat Holdings, founded by renowned entrepreneur Ghanim Al Sulaiti, a vegan advocate and sustainability leader, leverages expertise across various sectors, including cosmetics, wellness, food & beverages, cafes, packaging, packaged water, and sustainable consultancy. Ghanim, with a background in civil engineering from Drexel University and a Master's in Business Administration (Sustainability Studies) from HEC Paris, established Enbat Holdings in 2016. His ventures, such as Evergreen Organics, Qatar's first vegan restaurant, emphasize ethical practices and environmental responsibility, aiming to create a positive societal impact through mindful investments and innovative business models. Committed to advancing global sustainability, we seek to forge impactful partnerships.
Existing R&D projects (if any)	We are currently in the process of developing innovative vegan leather from cactus, coconut, and pineapple.
Brief description of potential collaborative project(s)	We are working to produce high-quality vegan leather in Qatar using locally sourced materials and food waste, such as cactus, ground coffee beans, and other organic waste. This innovative approach aims to reduce environmental impact and promote sustainability within the region.
Areas of collaboration sought	We seek technical know-how and expertise to establish a state-of-the-art manufacturing plant in Qatar. Collaboration opportunities include knowledge transfer, machinery setup, and process optimization to efficiently convert local materials and food waste into premium vegan leather.
Any other information to be shared with potential partner	



Potential Partner Company Profile	
Business Sector	We are seeking international partners to help establish a vegan leather manufacturing plant in Qatar. Our focus is on utilizing locally sourced materials and food waste, including cactus, ground coffee beans, and other organic waste, to produce high-quality vegan leather.
Technical competencies and expertise	We are looking for partners with expertise in bioengineering and a minimum of three years of experience in manufacturing and running a vegan leather business. Knowledge in sustainable material sourcing, waste management, and innovative leather production processes is essential.
Other important competencies	Partners should have a proven track record in setting up and optimizing manufacturing plants, particularly those that focus on ecofriendly and sustainable practices. Experience in quality control, scalability of production, and market adaptation for vegan leather products is also important.
Other characteristics of the 'ideal' partner	The ideal partner should have a strong commitment to sustainability and ethical practices, demonstrating innovation in bioengineering and sustainable production methods. They should be capable of providing technical support, training, and knowledge transfer to ensure the successful establishment and operation of our manufacturing plant in Qatar. Additionally, companies with internationally recognized certifications, such as B Corp certification, would be highly valued for their commitment to social and environmental performance, accountability, and transparency.

Interested Spanish partners can reach out to the company via the noted email address and phone number