

Search for a Spanish Partner for a Bilateral R&D Project

Organization	
Date of Request:	6 May 2024
Company name:	Innotech
Contact person and title/ designation:	Othman Al Mandhari, co-founder and CEO
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SECTION 1: Entity launching the partner search

(Please give brief / to the point explanations. For more explanation on any point below, you may add a short paragraph as an annexure, with this document.)

Sector	Additive Manufacturing, Construction, Automation, Robotics, and Material Science
Entity mission or core functions	Design and manufacturing of concrete 3d printers, 3d printing as a service for construction, and spare parts manufacturing using additive manufacturing
Date of establishment	30 Jan 2013
Ownership (if public and traded, add stock exchange and ticker symbol)	20% Ithca group (Omani Gov VC) 20% Private Omani VC 7% Bahraini VCs 3% Omani Angle Investors 50% Three Omani Founders
Total number of employees	35
Number of employees in R&D	8
Key products sold or services provided	Concrete 3d printers
Entity core technical competences	In-house developed technology, one of the most affordable solutions in the world in this sector
Key R&D programs and activities	Design and manufacturing of concrete 3d printers.

Examples of accomplishments	Developing the first concrete 3d printer in the MENA region. Building the first permitted 3d printed building in Oman. Securing 3m USD investments from different GCC VCs and angle investors.
Company strategic orientation	<p>Develop the 2nd generation of the technology, sell it in the GCC and the MENA region, provide the necessary after sales support.</p> <p>The company has the headquarter in Oman, with offices in Riyadh and Abu Dhabi as well.</p>

SECTION 2: Spanish Company Profile <i>(Please provide a brief summary of the prospective partner company or organization. This summary may address some or all of the points below)</i>	
Profile of ideal technology partner	<p>R&D facility in robotics, automation and additive manufacturing.</p> <p>Manufacturing facility with experience manufacturing gantry systems and robotics.</p> <p>A partner with experience in construction material science.</p>
Core technological competencies and expertise	Design and fabrication of robotic systems.
Other essential qualifications (e.g.: ownership, track records etc.)	Experience in manufacturing of gantry systems, robotics, or material science in construction.
If you have a list of companies with whom you are in contact or interested in contacting, please provide contact details	<ul style="list-style-type: none"> • ACCIONA launches global 3D printing center in Dubai • 3D printed bridge - IAAC • ▷ 3D Printers House Construction Bemore3D
If you are interested in collaboration: please specify details and other important information you want to share with a potential company	Our website and profile has the basic information needed to start a conversation with any potential R&D partner.
Interested areas of collaboration	<p>Design and manufacturing of the gantry/robotic system.</p> <p>Material science in construction.</p>

Specific R&D contribution you are seeking/offering	Design and manufacturing of the gantry/robotic system. Material science in construction.
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Signature

Name: Othman Al Mandhari

Date: 6 May 2024

